

Flat Rock-Hawcreek School Corporation

Request for Proposals – Internal Connections

October 18, 2021

Flat Rock-Hawcreek School Corporation is seeking proposals for a project to supply and install Category 1 eligible network equipment upgrades at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the District.

Project Scope

The District seeks eligible Category 1 network equipment as outlined in Appendix A. Per E-Rate rules, modulating electronics or other equipment necessary to make a Category 1 eligible data transmission service function is eligible for Category 1 support. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the District will not accept proposals of used, remanufactured, refurbished, "B stock," returns, open-box, discontinued, "gray market," or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties.

Installation will be in addition to existing equipment and the requested equipment will be integrated into the existing environment. Each bid should include all labor necessary for staging, installation, testing, and documentation of equipment. Equipment staging will consist of (but not be limited to) ensuring firmware version consistency, configuration loading, and hardware preparation for mounting. Software and firmware version for components will be agreed upon at time of deployment, and configurations will be coordinated with Flat Rock-Hawcreek School Corporation staff. Installation by the selected vendor shall include the removal of the existing equipment and placement of the new equipment. Equipment testing should verify access to internal resources and the Internet. Documentation should include configuration and summary reports of installations.

Questions/Site Visits

Any questions related to the technical aspects of this document should be directed to Denise Ollestad, Technology Director, at dollestad@flatrock.k12.in.us, no later than 3:00 pm (EST) on November 2, 2021, and any requested site visits should be completed by that date. All questions and answers will be posted to <http://www.flatrock.k12.in.us/technology/erate> by November 3, 2021. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

Response Format

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.

- If applicable, vendor is to specify the manufacturer’s warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level. **This information must be provided in electronic spreadsheet form.**
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed below.
3. Information outlining your company’s certifications and connections regarding the manufacturer’s equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
6. A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

The District’s review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Line-item pricing must be provided for each item listed in the bid (any discounting in pricing on the bid must be reflected at the line-item level).

Proposal Delivery

The school district reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or re-bid.

Bids should be e-mailed to the office of Denise Ollestad, Technology Director, at dollestad@flatrock.k12.in.us by 3:00 pm (EST) on December 2, 2021.

APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP.

Part Number	Description	Quantity
901-T750-US01 Ruckus T750	Ruckus Outdoor Wireless Access Point	5+/-
902-0134-000	Ruckus Network Device Mounting Kit	5+/-
901-R750-US00	Ruckus Wireless Access Point	5+/-
LE9-0001-SG03	Ruckus AP Management License	10+/-

ICX7150-48ZP-E-8x10GR-RMT3	ICX 7150 Switch	3+/-
10G-SFPP-TWX-0101	Direct Attached SFPP Active Copper, 1 M	3+/-
10G-SFPP-SR-S	10GBASE-SR,SFPP MMF LC CONNECTOR	3+/-
ICX-FAN11	Fan for ICX7150-48ZP	3+/-
RPS20-E	Power Supply for ICX7150-48ZP	3+/-
PCUSA	Power Cord	3+/-
L09-0001-SGCX	Switch Management License	3+/-
BP240V10RT3U	External 240V 3U Rack/Tower Battery Pack Enclosure + DC Cabling for select UPS Systems	4+/-